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March 6, 2003

Successful Partnering

BETWEEN INSIDE AND OUTSIDE COUNSEL



Successful Partnering

BETWEEN INSIDE AND OUTSIDE COUNSEL

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March 6, 2003

The Chicago Bar Association
321 S. Plymouth Court
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ADVICE FROM THE EXPERTS Successful Partnering

BETWEEN INSIDE AND OUTSIDE COUNSEL

A program designed for any firm attorney who works with in-house corporate counsel and for all those who serve as corporate counsel, this seminar will focus on multiple aspects of the relationships between inside and outside counsel. All registrants for this program will receive the critically acclaimed four volume set of books entitled "Successful Partnering Between Inside and Outside Counsel," published by West Group and edited by Robert L. Haig.

This four volume set contains more than 6000 pages and will serve as the course manual for the program. In addition, all registrants will receive two computer disks containing the various forms found in the volumes (including sample engagement letters, outside counsel guidelines, early case assessments, dispute resolution clauses, protective orders, client satisfaction surveys and much more).

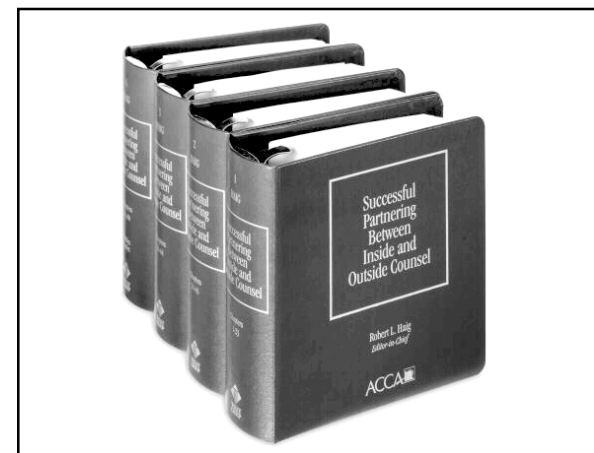
Among the authors are the General Counsel of 80 Fortune 500 companies and the chairs or senior partners of many major law firms. Each chapter of the set was written by a team of in-house and outside counsel and provides insights and advice on issues and problems relevant to both groups. There are forty-four chapters focusing on all aspects of the inside/outside counsel relationship, along with thirty more chapters on substantive law, transactions and litigation procedures, as well as six detailed case studies.

Program Co-Chairs:

Christine A. Edwards, Esq., Bank One Corporation
Robert L. Haig, Esq., Kelley Drye & Warren LLP
Anastasia D. Kelly, Esq., Sears, Roebuck & Company

Program Schedule:

2:00 p.m.	Introduction	4:00 – 4:15 p.m.	Break
2:00 – 2:30 p.m.	Selection of Outside Counsel	4:15 – 4:45 p.m.	Litigation
2:30 – 3:00 p.m.	Fee Arrangements and Billing Procedures	4:45 – 5:15 p.m.	Transactions
3:00 – 3:30 p.m.	Marketing to Potential Corporate Clients	5:15 – 5:45 p.m.	Compliance
3:30 – 4:00 p.m.	Planning and Budgeting	5:45 – 6:15 p.m.	Diversity
		6:15 p.m.	Reception



This multivolume work examines all aspects of the relationship between inside and outside counsel. Each on-point chapter is written by a team of in-house and outside counsel including 80 Fortune 500 General Counsel. It focuses on performance enhancement, performance quality, outcomes enrichment, and cost-effectiveness from the viewpoints of both counsel settings. Topics include selection of outside counsel, planning and budgeting, fee arrangements and billing, law department management, benchmarking, technology, conflicts, compliance, dispute resolution and avoidance, and more.

Features & Benefits

- Chapters follow a common structure consisting of timesaving, practical features
- Chapters begin with a brief statement of content, followed by objectives, concerns and preliminary considerations
- Chapter summaries contain cross-references to text
- Analyzes alternative approaches, practices, and procedures
- Includes questions to ask clients and prospective clients
- Includes practice tips and practical detail on billing, fees and disbursements and many other topics
- Illustrative forms maximize productivity and minimize drafting time

Registration Form

The Chicago Bar Association
Seminar Registration Form

Successful Partnering

March 6, 2003 • 2:00 - 6:15 p.m.

Attendees will receive "Successful Partnering Between Inside and Outside Counsel" by West Group (a \$350 Retail Value!).

\$199 - CBA & ACCA Members**

\$239 - Non-CBA & ACCA Members**

Note: There will be an additional \$10 fee applied for on-site registration.

Registration Code: C43

To Register:

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*No Unemployment waivers, student rates, or coupons may be applied.

**Seminar Passports are not valid.