

TREY HANBURY, Partner

Trey Hanbury brings over two decades of extensive legal experience and a deep understanding of technology policy to help solve his clients' most pressing and complex issues. Recognizing that companies operating in the technology and telecoms sector face increasing competition and an ever-changing regulatory environment, Mr. Hanbury counsels clients who require assistance with spectrum allocations, auctions, licensing, and operations; mergers and acquisitions; strategic planning and policymaking; broadband deployment and service; regulatory compliance; and technology and competition policy.

Mr. Hanbury's clients range from major wireless companies to equipment manufacturers to strategic investors across all platforms. He helps them conceptualize and change federal rules and policies in ways that allow them to achieve their business objectives.

In addition to assisting clients in policymaking matters, Mr. Hanbury also helps clients in obtaining regulatory authorizations to introduce new products and services and advises on licensing issues and commercial issues arising from Federal Communications Commission (FCC) rules, policy changes, and regulatory investigations.

Mr. Hanbury's experience includes serving as director of government affairs at Sprint. He acted as regulatory counsel in major rulemaking proceedings, mergers and acquisitions, and cases before the FCC, the National Telecommunications and Information Administration of the Department of Commerce, the Departments of Justice and Homeland Security, Congress, and federal courts. He was recognized with the company's Leadership Excellence award, the highest level of corporate recognition for directors, vice presidents, and senior executives.

Prior to his tenure at Sprint, Mr. Hanbury held various policymaking positions at the FCC, including working on numerous satellite and international telecom matters in the International Bureau. He also served as Special Counsel in the Office of General Counsel, where he was responsible for providing policy and legal advice to the Office of Chairman on wireless issues.

Representative Experience:

- Represent technology companies in their written and oral advocacy before the FCC, NTIA, the Department of Justice (DOJ), Congress, and the administration.
- Support clients' corporate mergers and acquisitions and secure regulatory approval for these transactions from the FCC, DOJ, and other executive branch agencies.
- Work with community organizations, associations, academic organizations, public interest organizations, and others to develop broad-based coalitions in the technology sector.
- Provide global and national issue analysis and continuous monitoring on critical regulatory developments affecting technology companies.



TREY HANBURY Partner

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PRACTICE GROUPS

Communications, Internet and Technology

EDUCATION

University of Virginia School of Law, JD, 1996

University of Virginia, BA, 1992; with high distinction

ADMISSIONS

District of Columbia, 1997

Virginia, 1996

- Collaborate with state and local counsel to ensure regulatory compliance with communications regulations and seek legislative and regulatory change.
- Represent potential bidders in all phases of FCC spectrum auction processes from rulemaking to application to post-auction licensing and secondary-market transactions.
- Assist development-stage and established companies in securing US and license and operating authority for space station and earth station facilities.
- Secure experimental regulatory approval and renewable licenses for novel radio frequency operations domestically and internationally.
- Develop strategies and negotiate agreements between national administrations, including agreements to support novel wireless deployments that extend across national boundaries.
- Provide regulatory support to service providers seeking to construct, operate, or maintain commercial and public safety communications services.
- Oversee regulatory compliance for communications services offerings across multiple national regulatory regimes.

Awards

- *Chambers USA*
Telecom, Broadcast & Satellite (District of Columbia) - 2018-2022
Telecom, Broadcast & Satellite (District of Columbia) - Recognised Practitioner - 2017
- *Legal 500 US*
Media, Technology, and Telecoms: Telecoms and Broadcast: Regulatory - 2013-2021
Media, Technology, and Telecoms: Telecoms and Broadcast: Transactional - 2014, 2016-2018, 2021

Speaking Engagements

- Host, "Back to the Spectrum Future: The 20th Anniversary of the Spectrum Task Force," Jenner & Block and Public Knowledge, June 23, 2022